



Professional Photographers' Association of PENNSYLVANIA

Cultivating the art, science and business of photography

February, 2007

Volume 37, Number 1

February 11-12, 2007

Radisson Penn-Harris

Fuzzy and Shirley Duenkel
*"GO AWAY!...For On-Location
Custom Senior Portraits"*

Sunday – 1:00 p.m. - 5:00 p.m.
and
Monday – 10:00 a.m. - 4:30 p.m.
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Artist's Program

Bryson Leidich

*"Learning the Techniques for
Getting the Best Possible Image"*

Sunday – 1:00 p.m. - 5:00 p.m.
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CPP Early-Bird Program

Steve M. Clark

*"Presenting and Selling Your Images
Without Paper Proofs"*

Monday – 8:00 a.m. - 9:30 a.m.
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Early-Bird Program

Esther and Rich Beitzel

"How to Enter Our Print Competition"

Monday – 8:00 a.m. - 9:30 a.m.
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ADDITIONAL INFORMATION:

**Meal & Meeting Registration,
Meeting Schedule, Artist's Program
Registration, Driving Directions and
Hotel Information**

President's Message

"Love, Laughter and Friendship," the Series...

by Lynn S. Curry
2007 PPA of PA President



"Love, Laughter, and Friendship", we thought it was the the perfect description of what PPA of PA should personify. As we became more involved in the nitty, gritty of the organization, we heard some negative comments, such as, "you'll never stay friends while going up the chairs!" I still remember looking at each other and laughing! Our friendships have only become stronger through the experiences we have had together in this fine organization. We have loved, laughed (a lot), cried (a lot!), and have remained best friends. Who could ask for more?

This year I am encouraging our membership to become more involved in the leadership of PPA of PA, bring new people to the meetings, and most importantly, love one another. Let's make 2007 the best it can be!

As I write this newsletter article, it is the day after Christmas, and I can't help but think about my friends within the organization that have spent the holidays without a loved one. We have lost long time members, spouses, parents, and friends this past year. Please keep these families in your thoughts and prayers.

When MJ, Wilma, and I developed our "theme" for our presidential years:

Our newsletter has gone electronic for 2007. Members will be notified via email when they can view it on our website. If you know anyone that does not have email, please let the newsletter editor know so that they can receive a print version.

Interested in Earning Yourself A Merit?

Articles of an educational nature can be submitted by a firm or supporting member for publication in this newsletter. Upon publication you will receive a state service merit for your submission. So put your thoughts on paper and send them to our president or newsletter editor.

Talent Chairman's Message

by Dick Harwick, M.Photog., Cr., CPP

We have a great line up of talent of 2007. Fuzzy and Shirley Duenkel will start out our year in February with an outstanding two day program. Fuzzy does all his work on location and will discuss his outdoor location lighting techniques and give suggestions of which equipment to buy or build to help, rather than hinder, creativity. Shirley will share her sales techniques that provide them with an average senior sale of \$2400. Take a look at their web site to see some of their fantastic images (www.Duenkel.com).

The Beitzels will also present an Early Bird program on Monday on "how to and what to do" when entering print competition. They will cover the rules that must be followed in order to have your prints accepted for judging.

There will also be a CPP Early Bird program for CPP members, with Steve M. Clark. His program is entitled "Presenting

and Selling Your Images Without Paper Proofs". This interactive program will explore the ways a studio can better serve their clients by using projection to initially present, select, and custom design the products and services he offers.

For our Convention in April, we have another fantastic line up of talent that includes Beth Forrester, G Bob, Steve Jesse, Stan Roden, Randy McNeely and Janet Boschker.

In June, Mark Campbell will be here to update us on the new Photoshop 10 or CS3 and the new techniques it brings. We will also have 2 additional speakers yet to be announced.

Our year will closeout with a program by Michael Redford on "Marketing, shooting, and selling for children, families, and high school seniors".

Again, we feel that we have a great line up of talent for 2007. Be sure and mark your calendars!

Convention Chairman's Message

by Rodney Clark, Cr.Photog., CPP



Well I hope everyone is well rested and enjoyed some time off. I know after a busy year I have been enjoying some weekends off, just relaxing and doing some things around the house and studio. But now it's time to get energized for a new year! Dick Harwick, this year's talent chairman has some great talent lined up for us starting off with Fuzzy and Shirley

Duenkel. What a great speaker to start off the New Year!

The Artists Group will have Bryson Leidich give a program on Sunday. Monday we have two early bird programs; one with Esther and Rich Beitzel and Steve Clark for CPP's only.

With that said, if you know of a photographer in your area that is not a member of PPA of PA, this would be a great meet-

ing to invite them to. As we all know PPA of PA has a lot to offer! Let's share our great association with that new photographer down the block. This will help PPA of PA grow and you may just make a new friend as well.

On another note; our Trade Show Chairman, Gerry Solan is hard at work at lining up vendors for the Convention coming up in April. If you know of a vendor that is new to the area or someone that you may want to see at our convention, please contact Gerry.

Lastly, I want to wish Lynn Curry a GREAT YEAR! Being President of an association like ours is a lot of work and it takes a lot of dedicated volunteers to make it work. If you would like to lend a hand, stop by the registration desk or see one of the officers. Let's make 2007 a great year! And it all starts with you!

See everyone in a couple of weeks.

Come Aboard the Friendship Train!

Sunday, February 11 • 9:00 p.m. - Midnight

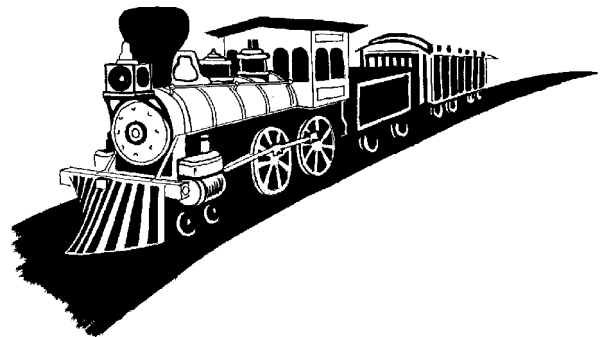
Plan for an evening of Fun, Food, and Friendship.

DJ Rick will be providing the entertainment.

Let's make some new friends.

Hope to see you all there.

All Aboard...Toot! Toot!



Registration Chairman's Message

by Robert W. Demmler, Treasurer

Welcome to a "New Year" of exciting programs and activities with the PPA of PA. During January, Bev Snyder, my fiancé, and I will be working to get the registration desk organized with updated name badges and other materials to get 2007 off to a fast start. To make the registration go smoothly at each meeting we will need some volunteers to work behind the desk, and even in front of the desk to greet those members and guests who don't know where to start. **So...if you would like to help at the registration desk, give me a call or send me an email.**

Now...what everyone can do to help us get up and running is...PAY YOUR 2007 DUES NOW, if you haven't already done so (if you have...Thanks!). Here are three reasons why it will help us; and YOU:

FIRST - to enter the 2007 Print Competition and be included in the 2007 Annual Directory, your dues must be paid by January 15, 2007. It's a real help to have all active members listed in the Annual Directory.

SECOND - To have a name badge ready and waiting when you get to the February meeting, your dues must be paid by January 15. Otherwise, we will have to make your new badge at the time of your check-in...that does take time away from helping others get checked in.

THIRD - We need the money to pay the bills!

OK...YOU'VE HEARD IT BEFORE, BUT I'LL SAY IT AGAIN! Please register for the meals and for a hotel room at the Radisson Penn-Harris in Camp Hill before the published deadline. We need your commitment to stay at the Radisson hotel to meet the agreed "room block" so we won't have to pay for our meeting rooms. You have no idea how nervous your Association President gets when there are insufficient rooms booked as of the deadline date!

ALSO...This meeting is a MONEY MAKER and MEMBER GETTER! Check-out the flyer on the Fuzzy & Shirley Duenkel 2-day program and pass on the information to non-member photographers in your area; they might be interested in attending! You can download and print the flyer and registration form at: www.ppaofpa.org/pdf_temp/Duenkel_Flyer.pdf.

Bev and I are looking forward to meeting and greeting everyone this year...beginning with the February meeting. If there's anything we can do to make your time at the Association meetings and convention more enjoyable and productive, please don't hesitate to ask.



A Letter from Wilma Martin

To the Board of Governors, Executive Committee and Membership of PPA of PA, Inc.

Dear friends, it is with a heavy heart that I must write this letter. None of you can know how difficult it is to make this decision, but I know I do so having given great consideration to every option available. I have enjoyed serving on the PPA of PA board and working as chairperson on several committees.

As I am to move into the position of President, a position requiring a great deal of time and dedication, I must evaluate my current situation and how continuing to serve could negatively impact my family, my business and this fine organization.

Due to devastating personal events in my life and in my business, I feel that I must resign my present position and respectfully request to be relieved from all positions and further responsibilities at this time. I have communicated my concerns to my fellow Executive Board members as well as discussed my situation with respected friends. Their words have been encouraging as they all have expressed their support and understanding.

My Talent Chairman, Dick Harwick has the 2007 talent lined up for the entire year and has agreed to work with the new President. My Convention Chairman, Rodney Clark has also agreed to continue in his capacity. Please understand that I will continue to help in any way that I can, but at this point I need to be relieved from the responsibilities involved with the Board and the pending Presidency.

Thank you one and all for your support and understanding, but most importantly for your love and friendship. I apologize for any inconvenience my decisions may cause for the Board, the organization and all of its dedicated volunteers.



Sincerely Yours,
Wilma Martin

dead•line \n (1864) **1:** a date or time before which something must be done; *specif:* the time after which copy is not accepted for a particular issue of a publication.

Trade Show Chairman's Message

by Gerry Solan, CPP



The 2007 Trade Show promises to be one of the best ever! Expect to see the anchor vendors – Beitzel Backgrounds, Cole and Company, Studio Solutions, Excel Frames, Miller's Lab, Proof Cast, Art Leather, H&H Lab, and United Promotions with all of their latest inventory. Also expect to see several new vendors

with a variety of new services and products that the digital wave has spawned. The 2007 Trade Show will definitely not be your uncle's trade show, but feel free to bring him along anyway. See more details that will be included in the April newsletter.

Print Show Chairman's Message

by Charles Lewis, CPP



Well it's starting to be that time of year again. We are putting the final touches on the years marketing plans. This will include going to all the meetings at state. Hearing all of the talented peers who are helping change our industry and to educate the public to the value and artistic quality a professional pho-

tographer can provide.

Let's get geared up for a new year of education, convention, print shows and friendships. If you're not on any committees please let me know, this association can't run without help from YOU! See ya there!

CPP Roundup

by Jerry A. Costanzo, CPP, M.Photog., Cr., A-ASP, AOPA



Please don't miss Steve Clark's CPP Early Bird Program on Monday, February 12, on "Selling Your Images Without Paper Proofs". This program is open to CPP members only.

CPP EXAM:

If you are planning to take the CPP

Exam at the February meeting be sure you have your application in to PPA headquarters early enough so that your exam can be forwarded to Pennsylvania in time for the meeting.

Planning Ahead

Meeting Dates to Remember

April 22- 25, 2007 - Convention & Trade Show

June 10 & 11, 2007

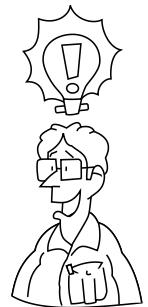
September 30 & October 1, 2007

All meetings and the convention will be held at the Radisson Penn-Harris Hotel & Convention Center

– Attention All Members –

Have a unique hobby, talent or past-time? Please submit information about yourself or another member to the newsletter editor.

We want to feature an article about them in an upcoming issue and give you a chance to get to know one of our members better.





Brush Up!

with Mary Jean Campanellie, M.Artist, Cr., CPPS and Cathy Madison, M.Photog., Cr., CPP
Co-Presidents, PAPA 2007



For our February 2007 meeting we will be featuring Bryson Leidich as our guest speaker. He will be giving a workshop on Photoshop CS and CS2 on Sunday, February 11, from 1 to 5 p.m.

As on the following information on our speaker, please bring your laptop and any images you would like to work on during the program with you. This will give you a one on one instruction with Bryson. Come and learn something new. Be able to get that puzzle of a question answered.

We would appreciate it if you could arrive about a half hour early so you can set-up you laptop and get prepared. The program is free for PAPA members and \$20.00 for non-members. See the registration form included in the newsletter.



“Learning the Techniques for Getting the Best Possible Image”

with Bryson Leidich, M.Photog., CPP

Bryson Leidich is a commercial photographer with 37 years of experience in product photography, executive portraits, and architectural photography.

Over the years Bryson has belonged to and competed in professional organizations and earned his C.P.P. and Master of Photography in 1997. He has spoken to the PPA of PA, the Tampa Area Photographers Guild, Florida state PP of A convention, the National PP of A convention, and the Northeast PA Professional Photographers Association. Bryson holds the PP of A National Award and was a 320 club member. He also won Kodak Gallery and Fuji Masterpiece Awards in PA state competitions and had a print in the PP of A Loan Collection.

Interested more in the “best possible image” rather than fancy techniques, Bryson works to improve the overall quality of the photograph presented to the client and to overcome the shortcomings of original camera capture.

The concept of the camera raw file and the possibilities offered in Photoshop CS and CS2 made Bryson an evangelist for the raw format and he currently is running seminars in Camera Raw and other digital imaging techniques. Bryson also offers tutoring services and digital consultation.

Bryson’s program will deal with compositing images to swap eyes, heads, and even full bodies in group photographs. Compositing images can be made easier by shooting to accommodate the process, but there are techniques that will be addressed to help make images more compatible with each other. These include color and contrast matching and resolution modifications to hide the differences in the images. Most important in image compositing is good selection and masking techniques and these will be explored as well.

Bring your laptop and images of your own to work with during the program.



Look at PPA of PA’s Online Website!

www.ppaofpa.org

Check it often for late-breaking news!

“GO AWAY!...For On-Location Custom Senior Portraits”

An in-depth discussion of how to price, light, photograph, and sell custom, on-location portraits of high school seniors...for creative and financial contentment!

with Fuzzy and Shirley Duenkel



Fuzzy and Shirley will explain their pricing, lighting, photographic, and digital techniques. They'll show you how to create **custom** senior portraits that transcend the ordinary. You won't learn how to do more...you'll learn how to better!

Fuzzy and Shirley Duenkel will show how they create “homemade” senior portraits. For four to six hours, Fuzzy goes to each senior's home and anywhere else to just have fun! The result is a powerful collection of images that reflect that senior's lifestyle, interests and attitude. Fuzzy doesn't try to make images that *sell*...and that is precisely *why* they sell!

The Duenkels purposely photograph less than fifty seniors per year in a small, *middle income* Wisconsin town. However, their average senior sale is high (\$2400) as a result of the originality of the photography and a pricing system that makes **dollars & sense!**

Fuzzy will discuss in exhaustive detail his outdoor lighting techniques and suggest which equipment to buy or build that *helps* rather than hinders creativity.

As we all know, an image is worthless unless the client buys it. To that end, Shirley will share her expertise on sales techniques that pays for Fuzzy's addition (photography).

This presentation includes exciting senior slide shows, along with about 1000 educational illustration slides to accompany

their topics of discussion.

If senior portraits are already part of your business, this seminar is guaranteed to give you a fresh perspective. If you don't do seniors, you may want to start...*after you see how much fun it can be!*

The Duenkels request no cell phones, videotaping or photographs during their program.

In 1975, Fuzzy and Shirley Duenkel of West Bend, Wisconsin started their “mom and pop” business, as many photographers do, when a friend asked Fuzzy to photograph her wedding. In 1996, the Duenkels dropped weddings to concentrate solely on portraits.

Fuzzy and Shirley's business evolved into mostly a specialty studio with about 100 total sessions per year. While they photograph babies, children, families, couples and glamour, high school seniors are his favorite. Seniors are his easiest subjects since they require little space (unlike families), hold still (unlike kids), do what they're told (unlike babies), understand English (unlike pets), and will give him as much time as he needs (unlike weddings).

While most photographers will work on-location, Fuzzy practically insists on it with each session. Fuzzy feels his specialty is his total comfort with creating portraits in clients' homes, especially if he has never been here before. His goal is to make a variety of images that don't necessarily look like they were done in the clients' bedrooms, garages, or hallways... even though they were!

Having been digital since 2001, Fuzzy handles all image capture and processing. Shirley handles everything else, which includes consultations, sales and orders. The two compliment each other's strengths and weaknesses.

Fuzzy started entering prints in Wisconsin PPA competition in 1993. In that and subsequent competitions, Fuzzy was awarded many Courts of Honor, four Fuji Masterpiece Awards, has earned 18 Traveling Loans for Wisconsin, and was one of the top five portrait photographers in the state ever since; won the top awards for the Wisconsin PPA senior folio competition seven times; had fifteen prints selected for National Traveling Loan Collection, two for Disney's Epcot Center, one for Photokina in Germany, one for the International Hall of Fame and Museum in Oklahoma; won Senior Photographer's International folio competitions four times; earned the honors of Wisconsin's Photographer of the Year; and the PPA Imaging Excellence Award, as well as Senior Portrait Artists highest senior folio scores.

“We don't grow unless we take risks. Any successful company is riddled with failures.”

– James E. Burke

“Presenting and Selling Your Images Without Paper Proofs”

with Steve M. Clark, CPP

This interactive program will explore the ways a studio can better serve their clients by using projection to initially present, select, and custom design the products and services they offer. The discussion will include some of the tools Steve uses in his studio to serve his clients. Paper proofs are a thing of the past in this time when our client's have access to the same professional level digital imaging technology we do.

An electrical engineer for over 31 years, Steve began his photographic journey twenty eight years ago. “The engineer in me became curious about how a camera could create such breath taking images. So I bought one, studied the technical stuff, and then read about how some of the world's most famous photographers created their images. I too wanted to create images that tugged at your heart and stirred your emotions.” Portraiture became Steve's passion.

Behind the camera since 1978, Steve turned professional in 1991 after attending a Monte Zucker seminar in New York. If you have attended one of Monte's seminars you know why. His infectious energy and personality along with the amazing images he creates struck a nerve with the passion Steve has for portraiture. Since that time Steve has worked for, with, and studied under some of the great portraiture and wedding

photographers in the industry. In 1996, Steve relocated to Maryland and after taking several years off opened his portrait studio with a few weddings thrown in for good measure. Located midway between Baltimore and Washington in Laurel Maryland, Clark Matthews Photography proudly offers in studio and on location Portraiture and Special Event Photography.



As a member in good standing of the Professional Photographers of America (PPA) since 1991 Steve became a Certified Professional Photographer (CPP) in 2004 and a PPA councilor in 2006. In 2004 Steve was 2nd Runner - up MDPPA Portrait Photographer of the Year and recipient of the MDPPA Achievement award. Steve has also served on the MDPPA Board of Directors from 2002 - 2006 and was their Treasurer for most of that term. Steve has now set his sights on obtaining his Photographic Craftsman and Master Photographer degrees.

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“How To Enter Our Print Competition”

with Esther and Rich Beitzel



Do print sizes, categories and forms hold you back from entering our annual print competition? If so, this program is for you.

Unravel the mystery of what prints you can enter in what categories and what trophies you may be eligible to win. Gain understanding why the paperwork must be filled out completely and correctly. Know the most common mistakes that can disqualify you from trophy eligibility.

Did you know we actually have 4 competitions within our annual competition? Rich and Esther will explain the process that needs followed after you have paid your dues on time and have your prints ready to go. Expect little tidbits of “Ah-Ha!!” information along the way.

Calling All Members...

Okay everyone we need your help. We know that photographers never throw anything away, so look through your records and gather all your old photographs from previous meetings. Pick out some of your favorite snapshots and bring them with you. Our president, Lynn Curry, wants to use them for something special at the upcoming April Convention. Please make duplicates or copies, original photos can not be returned. Photos can be left at the registration desk. Thanks for your help and happy hunting!

Professional Photographers’ Association of Pennsylvania, Inc.

2007 OFFICERS

President Lynn S. Curry
1st Vice-President Vacant
2nd Vice-President..... Chuck Lewis, CPP
Treasurer Robert W. Demmler
Secretary Gerry Solan, CPP

COMMITTEE CHAIRMEN

Convention Chair Rodney Clark, Jr., Cr.Photog., CPP
Talent Chair..... Richard Harwick, M.Photog., Cr., CPP
Screening & Ethics Chair..... David Gifford, CPP
Print Show Chair Chuck Lewis, CPP
Trade Show Chair Gerry Solan, CPP

ADMINISTRATIVE SECRETARY

Genevieve Wilt (301) 463-2827
PO Box 307 / Barton, MD 21521-0307
FAX: (301) 463-5658 - 24 hours
E-mail: ppaofpa@wildblue.net

NEWSLETTER EDITOR & ADVERTISING

Linda Korona (412) 279-8989
25 Foxcroft Road / Pittsburgh, PA 15220
FAX: (412) 279-0366 - 24 hours
E-mail: conti620@comcast.net



www.ppaofpa.org

PPA COUNCILMEN

Jerry A. Costanzo, M.Photog.,
Cr., CPP, A-ASP, AOPM
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To serve through 2009

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To serve through 2008

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Douglas Marks, CPP
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To serve through 2007

David Gifford, CPP
Joyce Harwick, M.Photog., Cr.
James Metz

PAST PRESIDENTS

2006 – Mary Jane Smith
2005 – Ron Bookwalter
2004 – John D. King
2003 – Keith E. Lewis, M.Photog.,
Cr., CPP

February Meeting Reservations

Radisson Penn-Harris Hotel & Convention Center

1150 Camp Hill Bypass, Camp Hill Pennsylvania 17011, US • Telephone: (717) 763-7117 • Fax: (717) 763-7120

Come experience what 100% guest satisfaction really means...the award winning Radisson Penn-Harris Hotel welcomes travelers with splendid character and historic charm. Our exceptional staff will accommodate your every desire. We are centrally located in a quiet suburban area, which provides convenient access to Harrisburg, Hershey, Lancaster and Gettysburg. Central Pennsylvania's premier area attractions are all within easy reach.

Experience the difference when you step inside our guest rooms and suites designed with Colonial furnishings to make you feel right at home. Our Business Class rooms feature added convenience for the traveling executive including built-in computer data ports, coffeemakers, full breakfast, USA Today newspaper and free in-room movies.

– Telephone Reservations Only –

- GROUP: **Professional Photographers Association of Pennsylvania**
- DATES: **February 11-12, 2007**
- For reservations call 717-763-7117 (local) or 1-800-333-3333 (worldwide)

– Important Information and Instructions –

- The room rate is \$75.00 per room, per day for single or double, triple is \$80.00 and quad is \$84.00; rates subject to 8% tax.
- Reservations requested after the reservation deadline are subject to availability.
- There will be a \$10 charge per day for a rollaway bed or crib, based on availability.
- Children ages 17 and under are FREE in a room with one paying adult.
- Guaranteed reservations not cancelled 48 hours prior to the day of arrival will be charged for one night.
- Rooms may not be available for check-in until 3:00 p.m.; check-out time is 11:00 a.m.

Reservation Deadline: January 18, 2007

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Association Membership News

New Member Applications – The firms listed below have applied for membership in the PPA of PA, Inc. In accordance with the By-Laws concerning membership, the fact of their application is to be published twice in the newsletter prior to acceptance for membership to allow any member to voice objection to an applicant's possible non-compliance with the requirements that the applicant operate his studio on a full-time basis or due to any unethical practices of which a member might be aware. The screening committee then must determine the legitimacy of the complaint and follow the proper procedure from there. Any objections must be in writing and addressed to: **David Gifford, CPP, Screening and Ethics Chair, 1131 S. Chester Road, West Chester, PA 19382-7853**

———— **FIRM MEMBERS – First Publication** ————

A Photo Affair
143 Butler Street
Forty Fort, PA 18704
570-592-2876
Cavalari, Kimberly

Blue Feather Photography
935 Old Quaker Road
Etters, PA 17339
717-506-0444
Coble, Casey

———— **FIRM MEMBERS – Second Publication** ————

Manolin Studio
154 Green Street
Newark, NJ 07105
973-344-4440
Mendez, Manny

– WELCOME NEW MEMBERS –

Attimi Photography
415 Reservoir Road
Mechanicsburg, PA 17055
717-645-1800
Barnett, Maria and Aaron

CCE Photography
2301 Breezewood Road
York, PA 17404
717-767-5568
Everard, Kitty

Pam Neill Photography
106 North 6th Street
Youngwood, PA 15697
724-925-8920
Neill, Pam

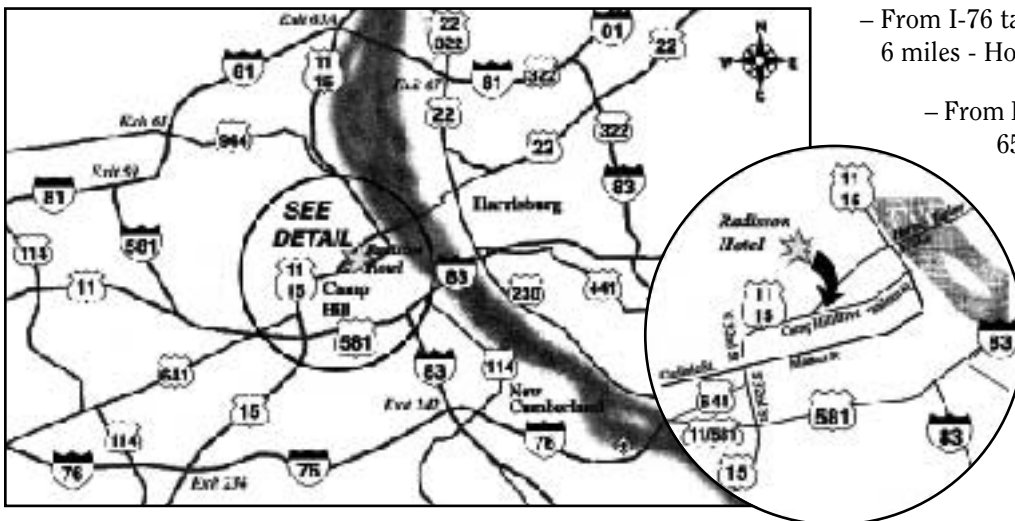
Scott's Photography
480 North Center Street
Lykens, PA 17048
717-365-3980
Kimmel, Scott

Brian Muncy Photography
200 West Ridley Avenue, Apt. 5
Norwood, PA 19074
610-301-4110
Muncy, Brian

Laura-Jean Watson Photography
400 State Route 897 East
Newmanstown, PA 17073
717-949-2352
Watson, Laura-Jean

Sander Photography
800 Briarcliff Road
Salisbury, MD 21804
410-548-3094
Sander, Raymond

Driving Directions



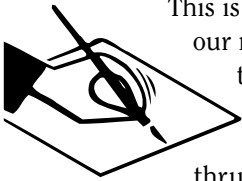
– From I-76 take Exit 236. Go north on Route 15 for 6 miles - Hotel is on the left.

– From I-81 (coming from north/east) take Exit 65A. Go south on Routes 11/15 through three lights; turn right at 4th Stop light onto Walnut Street. Follow Walnut Street through 2 more stop lights-hotel is one mile on the right.

– From I-81 (coming from south/west) take Exit 59. Go south on Route 581 to Route 11/15 north for about two miles - hotel is on the left.

Aucourant, By Cathy

...Abreast of Current Events



This is the end of 2006 and we roll in 2007 with our new President Lynn Curry, who has great talent coming up for this year of 2007.

We ended the year in October with wonderful and great talent. Sunday thru Tuesday everyone was excited with each program that was going on that day. If you missed the October meeting, you missed some great information for you and your studio. Jimmy and I really enjoyed all the programs that we attended. Now I have to put everything to use. I imagine that goes for all our members at PPA of PA. Please as I know all the officers and board members are telling you put those dates down for the 2007 meetings, because we all want to improve our business and enjoy the work we do in Photography. Saw so many of the babies growing up (not teens yet) just growing taller and more beautiful if that is possible.

As you see on your TV the listings of all the happenings in 2006, and the passing away of all the great names, I think of our families and friends that have passed away. We all know they are going to a higher place then here, but oh do we miss them. I listed Ken Fox in the October Newsletter about his passing, but since then we have five more of our friends who have now left their loving families here to carry on for them.

In October, Neal Flexer, husband of Barbara Flexer, their studio was in Tamaqua, PA, passed suddenly even though he had been fighting the battle of cancer for many years. Still working and back and forth to the hospital for more treatments.

On October 17th, Doris McElwain, mother of Mary Jane Smith (President 2006) passed after a long illness.

November 3rd, Roger Owen Wilt, 59, husband of Jeanie Wilt (Executive Secretary) passed away after doing so many treatments and hospital stays, of cancer. Jeanie and Roger were married for 41 years having a daughter and son and three grandchildren who were the joy of his life.

On November 23rd, Ken Long, 61, wife of Phyllis Farrell Long passed after a miraculous 3 year battle against pancreatic cancer. Phyllis and Ken worked together for 30 years, and would have celebrated their 20th wedding anniversary this February.

December 4th, Jerry Interval, Master Photographer, who taught at Triangle and was the beloved husband of Dora Battista of 57 years passed.

On December 19th, Kimberly Ross, 47, passed away ending an 8 year battle with cancer. She is survived by her 13 year old daughter Mercedes. Kim was one of Rich Martins' closest friends, he felt it was an honor to be her mentor over the years. She was a naturally talented photographer.

Their love and talent that they gave to this world will be remembered by their loved ones always. But we the members of PPA of PA love and miss them too. We pray for those left behind; they have such courage in their words and thoughts to us.

Some other happenings since the October meeting...

Past President Russ Moser on October 9th had a total knee

replacement. He is up and around but in lots of pain. Says it is most likely from all the kneeling down to capture the bride.

Dottie Linza is also on the road to recovering from having a knee replacement.

Former President of PPA of PA, Sam Pelaia, was driving and hit a tree. Call Becky for up-to-date information on Sam at 724-869-5455.

A friend from Canada received a Christmas card from Barb and Jerry Pokorny and it doesn't look good. Apparently she's suffering from cancer and Jerry is dying from emphysema.

Some good news, Jim and Jan Barnoff of DuBois sold their studio and are moving South. Saw them at the October meeting and they look great. The new owners were being introduced. We welcome with open arms.

Talked to Leitita Torre the other day and she said Andy had some eye problems, but they are working on them. Miss not seeing them at the meetings.

Ron and Jeanne Norman will be here in April to do the Triangle Auction, so clean shop.

We pray 2007 will be a year of peace for all and good health. If we have our health, we can always work for Prosperity.

A few quotes to end with...

"Listening is one of the most important qualities in the art of communication. Today I will focus on what others are really trying to tell me, not just what I want to be hearing."

Don't forget keep me informed, so I can let all our family of members know what is going on with all of you. Ring me at 610-696-8444 or e-mail at catmad@verizon.net.

Love you all, Signing off now,
Cathy Madison



Cigar Night

Come join our little gathering for an evening of great company, great conversation, and great cigars. Our little group will be meeting Sunday evening, Feb. 11, time to be announced, info at the registration desk.

Our evening will be hosted by the Tinder Box, just minutes from the Radisson. You'll find your favorite brand at the Tinder Box, or Wayne will be happy to suggest something new for you to try.

Wayne will be staying open just for us so let's support this local business.

October Door Prizes and 50/50

Jean Gutshall *Picture Frame* from Kendall/Hartcraft
Bob Hancock. *San Antonio T-Shirt*
Glenn Gobrect *Album* from Art Leather
Dave Gifford. *Album* from Studio Solutions
Mary Jane Smith *Album* from Studio Solutions
Jim Metz. *Planner* from Studio Solutions
John King. *Frame* from Excel
Bob Demmler \$50.00
Lynn Strayer. \$50.00
Ron Peterson \$50.00

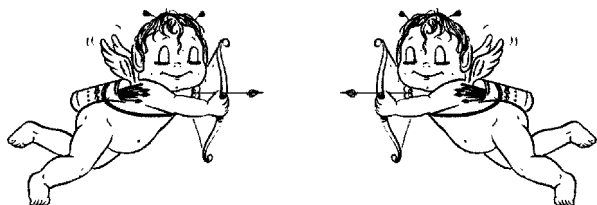
A Special 'Thank You' to all who participated!

*"We are told that talent creates its own opportunities.
But it sometimes seems that intense desire creates
not only its own opportunities, but its own talents".*

– Eric Hoffer

Monday, February 12 • Noon - 1:00 p.m.

FEBRUARY LUNCHEON



Your choice of:

Chicken Caesar Salad *or* Smoked Turkey Croissant

*Coffee, Hot Tea or Iced Tea Included
and
Cheesecake Served for Dessert!*

\$14.50

Pre-registration is required!



Fall 2007 Competition Results

FOLIO COMPETITION

Open Category

"A Gathering of Eagles"
by Joe Campanellie

Electronic Imaging

"Men of Steel"
by Bob Hancock

Group Portrait

No Blue Ribbons

Individual Portrait

"Kyle"
by Randy Laskody

Wedding Portrait

"Holly and David"
by Gerry Solan

PENNSYLVANIA CATEGORY

"Foundry Works"
by Bob Hancock

CHILDREN'S COMPETITION

"Spring Trio"
by Caleb Watkins

Judges were:

Rich Beitzel, Keith Lewis
and Bob Howard

Thanks to all of the participants.



February Meeting & Meal Registration

Studio / Business Name _____
 Address _____
 City _____ State _____ Zip _____
 Business Phone _____ Home Phone _____
 Fax Number _____ Email Address _____

All Pre-registration Deadlines: January 27, 2007

Personnel Attending:	Meeting Member	Registration Sponsored Guest*	Chicken Caesar Salad \$14.50	Monday Luncheon Smoked Turkey Croissant \$14.50
_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

*A non-member may attend **one regular meeting** as the guest of an Association member at no charge, but **pre-registration is required**.

TOTAL AMOUNT ENCLOSED: \$ _____
Make check payable to: PPA of PA

Send to: Robert Demmler, Treasurer
 801 Oakwood Rd / New Freedom, PA 17439
 Phone: 717-235-0444 / Fax: 717-235-3045
 Email: bob@oakwoodmanor.net

We also accept: VISA MasterCard Discover Signature _____
 Credit Card # _____ Expiration Date _____

Artist's Program Registration

Studio / Business Name _____	Name(s) of Personnel Attending: _____	<i>Member of PAPA?</i>
Address _____	_____	_ Yes _ No
City _____ State _____ Zip _____	_____	_ Yes _ No
Business Phone _____ Home Phone _____	_____	_ Yes _ No

Registration Fee: (Non-Refundable)
 Member of Photographic Artists of Pennsylvania (PAPA) FREE
 Not a Member of PAPA, but a Member of PPA of PA \$20.00

Send to: Robert Demmler, Treasurer
 801 Oakwood Rd / New Freedom, PA 17439
 Phone: 717-235-0444 / Fax: 717-235-3045
 Email: bob@oakwoodmanor.net

TOTAL AMOUNT ENCLOSED: \$ _____
Make check payable to: PAPA

February Meeting Schedule

Sunday - February 11, 2007

10:00 AM - Noon	Trade Show Set-Up	Ballroom South
	Noon PPA of PA Registration Desk Opens.....	Convention Center Lobby
	Noon TRADE SHOW OPENS	Ballroom South
1:00 PM - 2:30 PM	Fuzzy and Shirley Duenkel <i>"GO AWAY!...For On-Location Custom Senior Portraits"</i>	Ballroom South
1:00 PM - 2:30 PM	Artists Program - Bryson Leidich <i>"Learning the Techniques of Getting the Best Possible Image"</i>	Keystone D
2:30 PM - 3:00 PM	Soda and Snack Break	Ballroom South
3:00 PM - 5:00 PM	Speaker Continues - Fuzzy and Shirley Duenkel	Ballroom South
3:00 PM - 5:00 PM	Artists Program Continues - Bryson Leidich	Keystone D
	5:00 PM TRADE SHOW CLOSES	
	5:00 PM Registration Desk Closes	
5:00 PM - 6:30 PM	Dinner on your own	
6:30 PM - 7:00 PM	Executive Board Meeting	Veranda
7:00 PM - 9:00 PM	Board of Governors Meeting	Veranda
9:00 PM - Midnight	"The Friendship Train" Party	Governor's A & B

Monday - February 12, 2007

8:00 AM - 9:30 AM	CPP Early-Bird Program: Steve M. Clark <i>"Presenting and Selling Your Images Without Paper Proofs"</i>	Keystone D
8:00 AM - 9:30 AM	Early-Bird Program: Esther and Rich Beitzel <i>"How To Enter Our Print Competition"</i>	Ballroom South
	9:00 AM Registration Desk Opens	Convention Center Lobby
	9:00 AM TRADE SHOW OPENS	Ballroom South
10:00 AM - Noon	Fuzzy and Shirley Duenkel <i>"GO AWAY!...For On-Location Custom Senior Portraits"</i>	Ballroom South
	Noon - 1:00 PM Lunch - Salad or Sandwich (Pre-registration is required)	Veranda
1:00 PM - 2:30 PM	Speaker Continues - Fuzzy and Shirley Duenkel	Ballroom South
2:30 PM - 3:00 PM	Soda and Snack Break, plus Door Prizes	Ballroom South
	3:00 PM TRADE SHOW CLOSES	
3:00 PM - 4:30 PM	Speaker Continues - Fuzzy and Shirley Duenkel	Ballroom South
	4:30 PM Meeting Adjourns - Have a Safe Trip Home!	